

# PORTABLE DIRECTORY

Some of the people you do business with each and every day can be among your best prospects! It is much easier if you bring non-member firms that you currently do business with or firms that you are familiar with. You will find their susceptibility to joining far greater. As a matter of fact, your closing rate will more than double! Cross Reference your personal list with the Chamber's Membership Directory and bring this completed form to the Drive!

Name

Phone Number

Accountant \_\_\_\_\_  
Advertising \_\_\_\_\_  
Air/Heat \_\_\_\_\_  
Apartment Owner \_\_\_\_\_  
Architect \_\_\_\_\_  
Attorney \_\_\_\_\_  
Auto Dealer/Repair \_\_\_\_\_  
Bar/Club \_\_\_\_\_  
Caterers \_\_\_\_\_  
Cleaners \_\_\_\_\_  
Clothing Stores \_\_\_\_\_  
Contractors \_\_\_\_\_  
Dentists \_\_\_\_\_  
Doctors \_\_\_\_\_  
Electrician \_\_\_\_\_  
Engineer \_\_\_\_\_  
Furniture Store \_\_\_\_\_  
Gas Station \_\_\_\_\_  
Hair Stylist \_\_\_\_\_  
Insurance Agent: \_\_\_\_\_  
Janitorial \_\_\_\_\_  
Nursery \_\_\_\_\_  
Office Supplier \_\_\_\_\_  
Printer \_\_\_\_\_  
Security Service \_\_\_\_\_  
Temporary Personnel \_\_\_\_\_  
Other \_\_\_\_\_